



# Financial Results Briefing 2007

31 August 2007



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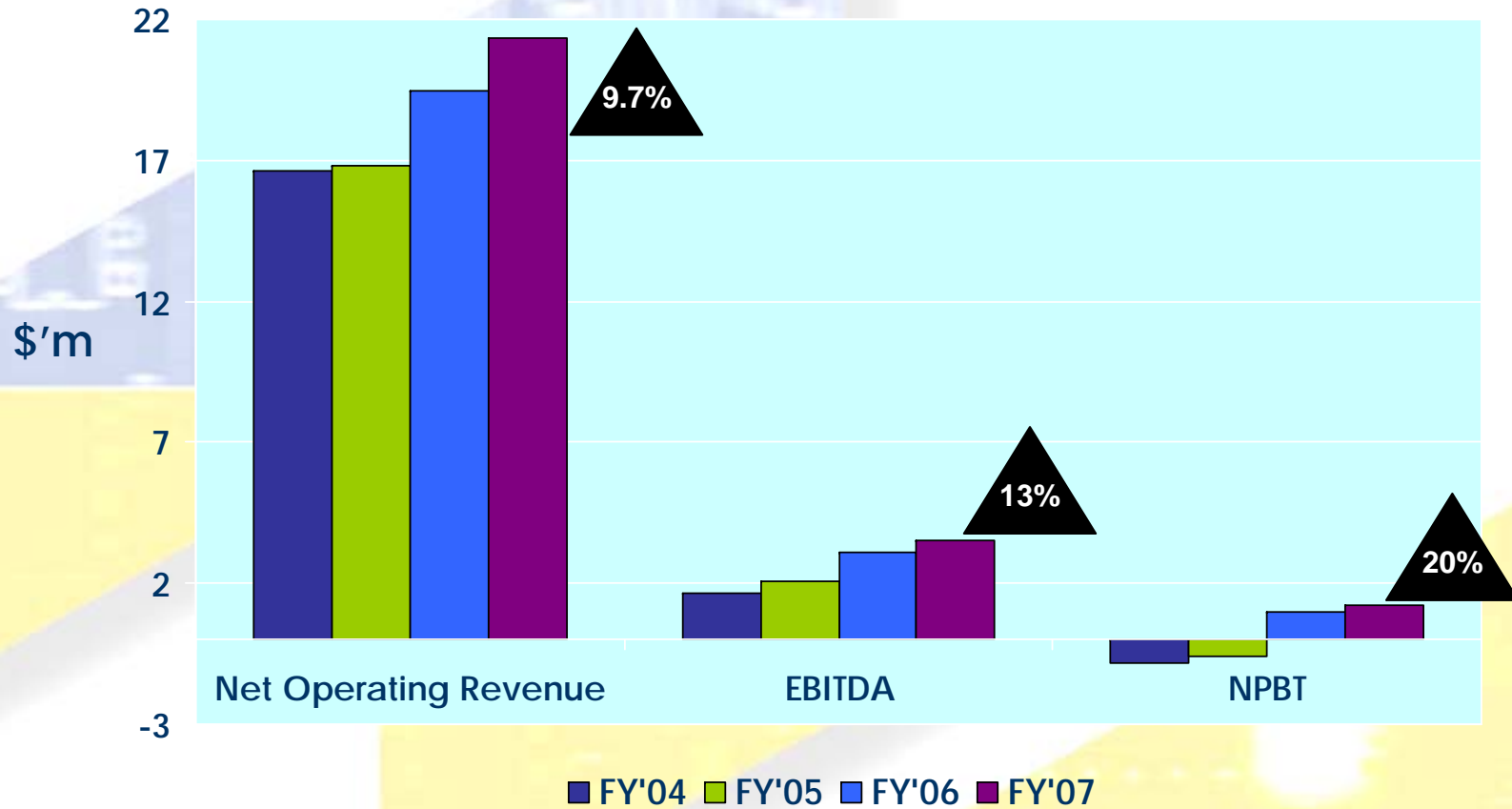
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# eBet's mission is to

- Deliver superior technology solutions to gaming and wagering businesses
- Seek commercial opportunities that increase the Company's competitive advantage
- Provide shareholders with long term sustainable returns

# Financial Highlights

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# Highlights 2007

## Growing profitability

- Profit before tax up 20% to \$1.2m (pcp \$1m)
- Improved EBITDA margins to 16.4% of operating revenue (pcp 16.1%)
- EBITDA \$3.5m, up 13% (pcp \$3.12m)

## Building recurring revenue

- New business and organic growth
- Gaming System License & Support revenue of \$5.08m up 10% (pcp \$4.6m)
- Online Wagering revenue \$989K up 35% (pcp \$732K)

# Highlights 2007

## Strengthened domestic market leading position

- 84 new system & system upgrades
- 47 new customers
- 1 customer lost to competitors

## Focused New Innovative Products

- Introduction and Regulatory approvals for IGMI Interface Board, Breakaway™, TIKIT™ (Ticket in Ticket Out), EPS 2.0 Operating platform
- Cash Redemption Terminals
- TIKIT+™ product development to proof of concept stage



# Highlights 2007

## Continued investment in product research and development

- Additional applications that utilise the IGMI Board developed (BreakAway™, TIKIT™ and TIKIT+™)
- Products that use existing eBet and other supplier's technologies developed and implemented (TIKIT+™)
- Systems demand driven by products that increase operational efficiencies and enhance player satisfaction (BreakAway™)

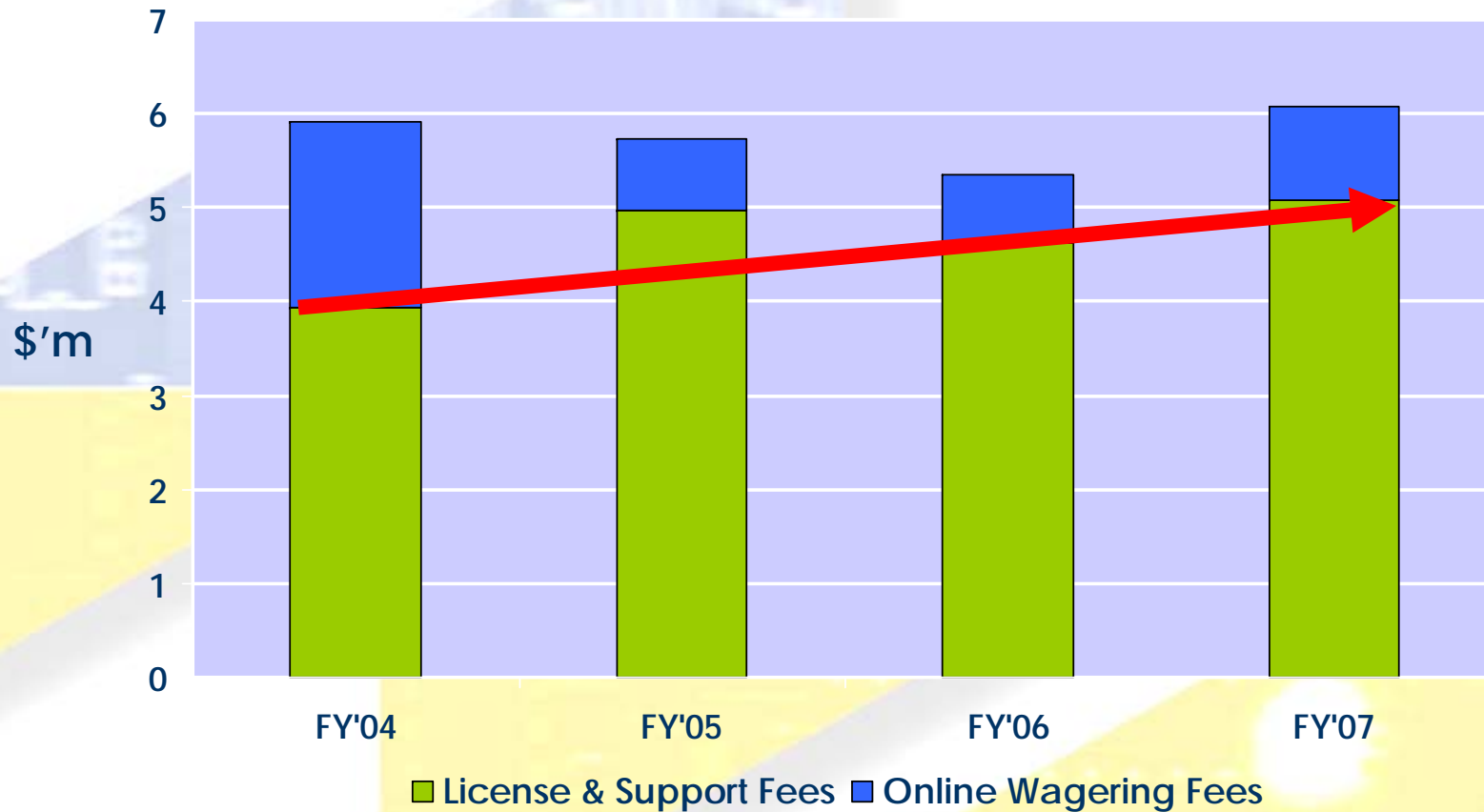
## Expanding customer network

- Increased Asian customer base
- Expansion in the number of top performing Clubs in NSW
- Increased international inquiries for core products

# Financial Results Summary

	FY'07 \$'000	FY'06 \$'000	chg \$'000	chg %	
Operating Revenue	21,330	19,445	1,884	9.7%	↑
Operating Expenditure	(20,126)	(18,444)	1,682	9.1	
<b>EBITDA</b>	<b>3,538</b>	<b>3,125</b>	<b>413</b>	<b>13%</b>	↑
Depreciation & Amortisation	(1,848)	(1,566)			
<b>Profit before tax</b>	<b>1,204</b>	<b>1,001</b>	<b>203</b>	<b>20%</b>	↑
Tax Expense	(347)	746			
<b>Profit after tax</b>	<b>857</b>	<b>1,747</b>	<b>(890)</b>		

# Growing Recurring Revenue



# Revenue Drivers

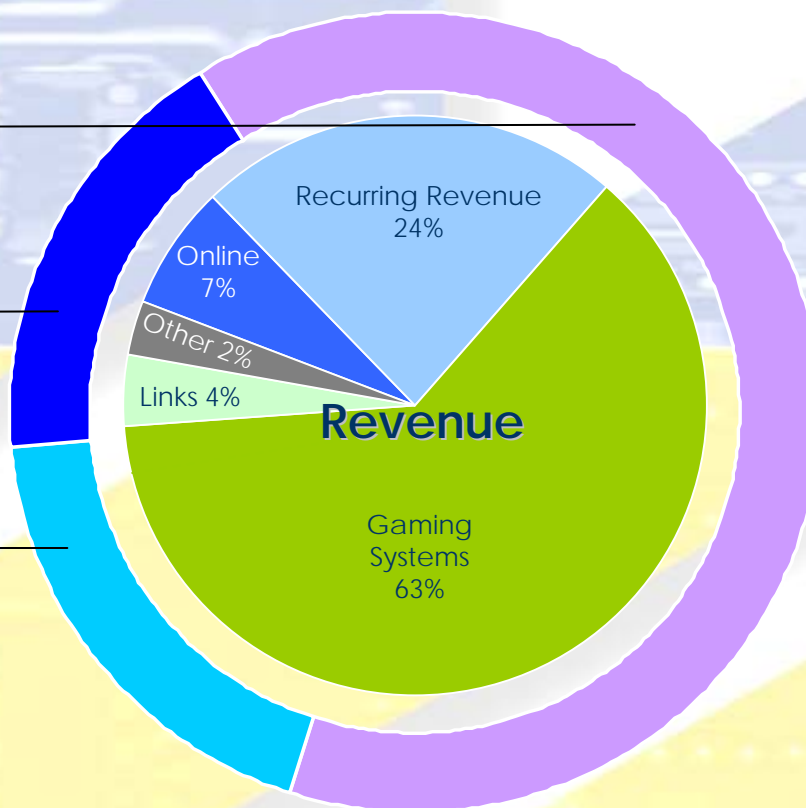
## Net Operating Revenue 2007

### Recurring Revenues

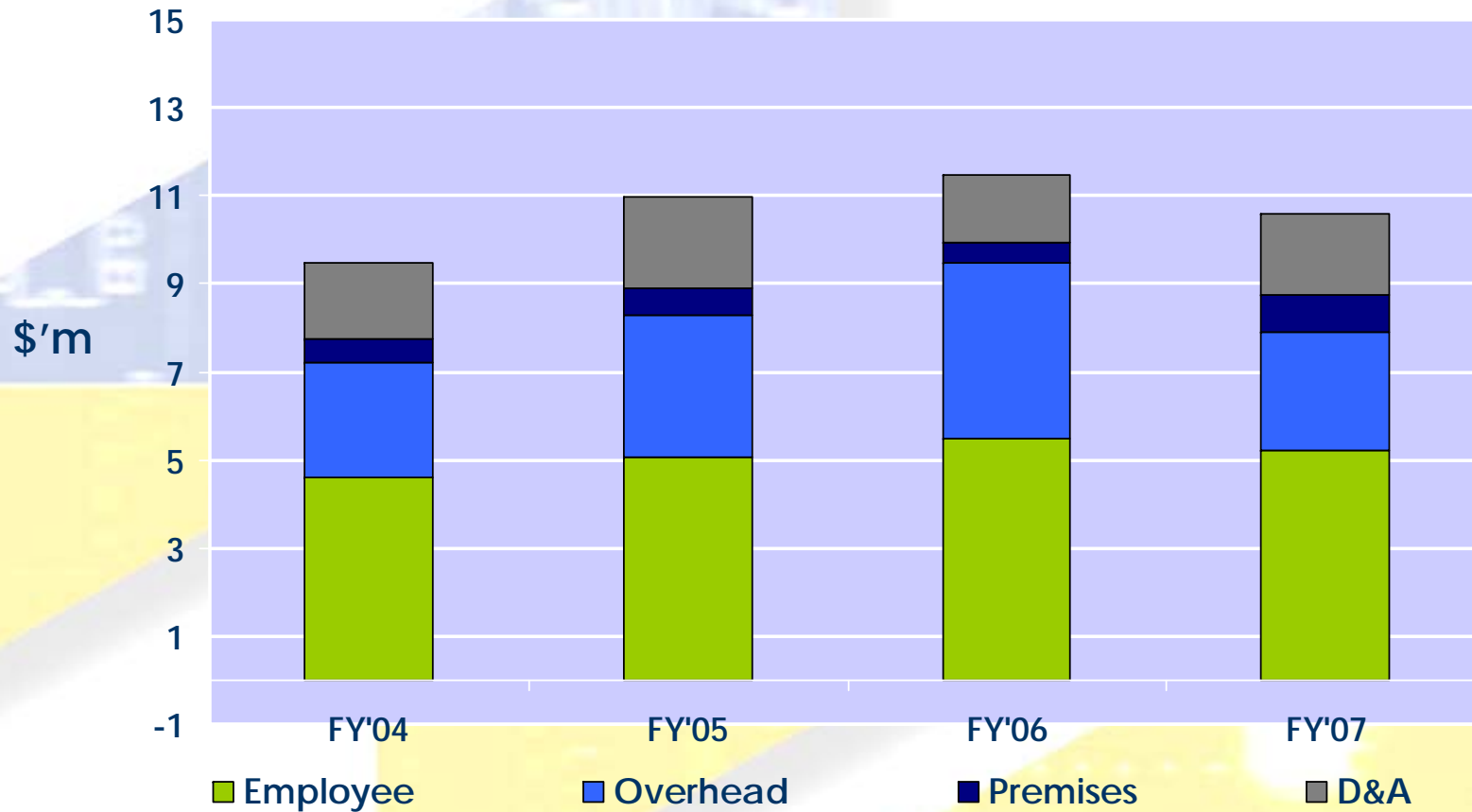
Support  
63%

Online  
18%

Licence  
Fees  
19%



# Operating Expenditure + D&A



# Balance Sheet

	FY'07 \$'000	FY'06 \$'000
Current Assets	15,591	8,944
Intangibles	14,814	13,702
Other Non-Current Assets	2,196	3,194
<b>Total Assets</b>	<b>33,321</b>	<b>25,840</b>
Current Liabilities	13,005	9,590
Non-Current Liabilities	3,310	127
<b>Total Liabilities</b>	<b>16,315</b>	<b>9,717</b>
<b>Net Assets/Equity</b>	<b>17,006</b>	<b>16,123</b>
<b>Total Equity</b>	<b>20,210</b>	<b>13,517</b>

# Octavian Acquisition

## **Company Transforming Acquisition**

- Achieving growth well beyond organic capabilities
- Revenue growth from \$21.3m to \$95.7m
- Highly skilled workforce

## **New Value Proposition**

- Expanded market reach
- Extend distribution network
- Exceptional fit with minimal market overlap

## **Dynamic Markets, New Opportunities, New Technology**

- Mature market experience coupled with dynamic emerging market focus
- Large networked operational opportunities in central monitoring, national lotteries and downloadable gaming networks

## **Scale, Diversification and Expanded Global Reach**

- Five-fold increase in revenues and resources
- 11 Offices, 9 Countries, 5 Continents
- Diversified market presence and revenue sources

## **Completion targeted for mid-October 2007**

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**Thank you**

