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## **eBet Limited**

ABN : 59 056 210 774

# **APPENDIX 4E**

## **Consolidated Preliminary Financial Statements**

### **for the year ended 30 June 2010**

# eBet Limited

ABN : 59 056 210 774

## Appendix 4E - Preliminary Financial Report

Reporting period

Year ended 30 June 2010

Previous reporting period

Year ended 30 June 2009

### Results for Announcement to the Market

	2010 000's	2009 000's	\$ Change 000's	% Change
Revenue	28,100	25,270	2,830 up	11.2% up
Net profit before related income tax attributable to members of the parent entity	2,028	1,588	440 up	27.7% up
Net profit after related income tax attributable to members of the parent entity	1,773	1,526	247 up	16.2% up

### Dividends

No dividends were paid or made payable during the year ended or since 30 June 2010

### Brief explanation of any of the above necessary to enable the figures to be understood

Refer to Managing Director / CEO's report.

### Net Tangible Asset Backing

	2010	2009
Net tangible asset / (liability) backing per ordinary security	(\$0.00)	(\$0.01)

### Other Information

#### Control gained over entities having a material effect

Not applicable

#### Loss of control over entities having a material effect

Not applicable

#### Dividend or distribution reinvestment plans

Not applicable

#### Details of associates & joint venture entities

Name of group of entities:

##### Gaming Solutions Pty Limited (ACN 125 503 853)

Percentage held:

2010 2009

Share of profit (\$'000):

50% 50%

- -

##### eBet Online Inc (incorporated in Canada 002164016)

Percentage held:

Share of profit (\$'000):

50% 50%

- -

##### eBet Technologies Inc (incorporated in the USA E0418412008-5)

Percentage held:

Share of profit (\$'000):

50% 50%

- -

#### Audit status

This report is based on accounts which are in the process of being audited

### Attachments

Any additional appendix 4E disclosure requirements can be found in the notes to the attached Consolidated Preliminary Financial Statements and the Managing Director / CEO's report.

Signed By



Tony Toohey - Managing Director / CEO

26 August 2010

# eBet Limited

## Consolidated Income Statement for the year ended 30 June 2010

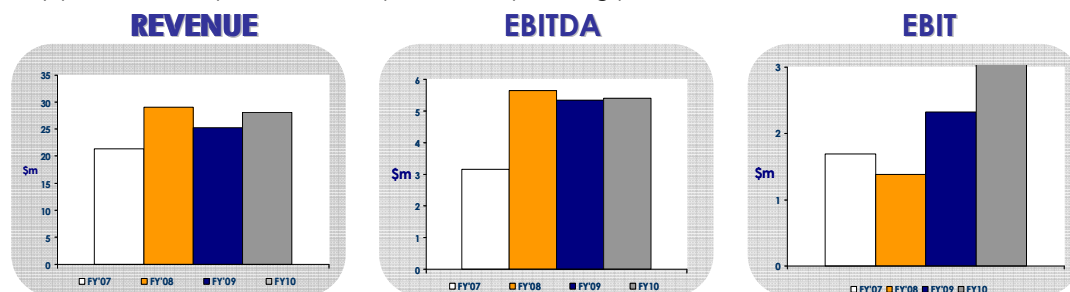
		Consolidated Entity	
	Notes	2010 \$000	2009 \$000
<b>Revenue</b>			
Sales - Gaming Machines & Systems		16,646	13,464
Service Revenue		10,494	10,601
Online & Professional Services		593	648
Other Revenue		367	557
<i>Total revenue</i>	2	28,100	25,270
<b>Expenditure</b>			
Cost of Sales	3	(11,667)	(9,430)
Employee Expenses		(7,441)	(6,741)
Borrowing Costs		(584)	(741)
Professional Fees		(779)	(409)
Telecommunications		(156)	(129)
Bad & Doubtful Debts		(68)	24
Travel & Entertainment Expenses		(366)	(427)
Motor Vehicle Expenses		(160)	(267)
Insurance Expenses		(297)	(278)
Occupancy & Equipment Rental Expenses		(1,015)	(919)
Directors' Fees & Related Expenses		(240)	(185)
Depreciation & Amortisation	3	(2,796)	(3,016)
Audit & Accounting Fees		(329)	(381)
Other Expenses		(174)	(783)
<i>Total expenses</i>		(26,072)	(23,682)
Profit before income tax		2,028	1,588
Income tax expense		(255)	(62)
Net profit after related income tax attributable to members of the parent entity		1,773	1,526
Profit for the year	4	1,773	1,526
Basic earnings per share (cents per share)	4	0.81	0.70
Diluted earnings per share (cents per share)	4	0.81	0.70

*The above income statement should be read in conjunction with the accompanying notes*

## Managing Director's Commentary

eBet's Full Year result for the period ended 30 June 2010 was a \$2.03M Net Profit Before Tax (pcp \$1.59M) from revenues of \$28.10M (pcp \$25.27M).

Key points in comparison to the prior corresponding period include:



### Revenue

Full year revenue increased 11% or \$2.83M to \$28.10M. The increase in revenue for the full year is directly attributable to the introduction of the WMS EGMs into eBet's primary NSW market as a result of gaining regulatory approvals in late January 2010, therefore providing 5 months revenue contribution of \$6.40M in the initial ramp-up period. Gaming Systems revenue contributed \$10.49M.

The softening in gaming systems revenue is reflective of the capital pressures experienced by many Clubs and Pubs in NSW, and increased competition in the gaming systems market.

Recurring revenues of \$10.49M contributed 37% of eBet's total revenues. This result reflects the Company's continued focus on achieving a greater percentage of revenues from recurring sources through its licensed systems products.

### Gaming Machines

Gaming machine sales commenced in February 2010 after regulatory approval was received for the Bluebird@2 machine, eBet's SAS2X interface and 3 initial games. Subsequently, we have received approval for an additional 5 game themes, for a total of 8 approved game themes at 30<sup>th</sup> June.

Key Statistics for FY2010 are as follows:

- 254 Units sold
- into 68 Venues – 64 Clubs, 3 Hotels & 1 Casino
- a 23% re-order rate
- \$6.40M Sales Revenue

The WMS product continues to perform very strongly in venues across NSW.

### Gaming Systems

Gaming Systems revenue was \$10.49M in FY2010. This is a direct reflection on the capital restraints many venues experienced in FY2010. The Gaming Systems division continues to be the largest contributing division to eBet's revenues. The success of the proprietary EPS 2.0 & EPS 3.0 operating systems and IGMI interface boards was the key revenue driver. The modular design of eBet systems will facilitate future development of enhanced functionality and the integration of new packages such as the Engage™ LCD display, and will further support Gaming System sales in FY2011.

The Gaming Systems business will continue to concentrate on sales of the new EPS 3.0 operating system and IGMI interface.

International sales revenue was \$1.13M (pcp \$1.58M) a direct reflection of the global financial crisis which led to restrictions in capital expenditure.

As the Asian casino and club market continues to expand, the Company is well placed to increase revenue from this region in FY2011. The Company has recently opened a regional office in Kuala Lumpur – Malaysia to drive our Asian sales growth.

### **Online Wagering Division**

The Online Wagering Division in the United States (through our JV company eBet Online) contributed revenue of \$593k (pcp \$648k), a modest decrease of 9% given the economic climate across the United States.

Whilst revenue decreased during the year, we expanded to a number of new racetracks and white label agreements, taking the eBet online wagering business from our long-term 3 customers to 14 customers in operation at year end, with a further 6 agreements executed and awaiting implementation. The expansion of the online business is a direct result of completion and launch of the new online wagering interface which provides a more functionally rich application and an increased business development focus. We see a positive outlook for our online wagering operations in FY2011.

### **Company Tax**

For FY2010, the Company is in a tax payable position due to the recoupment of losses and the profitable status of its operations in the USA, and the positive tax and operating profit within the Australia operations after using our recoupment factor losses. The net result was a tax expense of \$255k for FY2010.

### **Cash Flow**

Cash flows from operations were \$6.67M. This positive cash flow enabled the continued investment in future development and, most importantly, a continued focus on debt reduction, resulting in the repayment of \$1.33M throughout the year. The FY2010 debt reduction means the company has repaid \$11.1M over the past 3 years.

### **Significant Development**

#### *\$3.2M Convertible Notes*

The Company has \$3.2M in convertible notes that are repayable on 30 September 2010 and has been notified on behalf of the notes holders that it is unlikely that these notes will be converted. This is the preferred position of the company to avoid shareholder dilution. Due to strong sales and careful cash flow management the Company believes it will be in a position to repay the convertible notes when due.

# eBet Limited

## Consolidated Statement of Comprehensive Income for the year ended 30 June 2010

	Notes	Consolidated Entity	
		2010 \$000	2009 \$000
<b>Profit for the period</b>		<b>1,773</b>	1,526
<b>Other comprehensive income</b>			
Exchange difference on translation of foreign operations		(167)	38
<b>Other comprehensive income for the period, net of tax</b>		<b>(167)</b>	38
<b>Total comprehensive income for the period</b>		<b>1,606</b>	1,564
Total comprehensive income attributable to:			
<b>Equity holders of the parent</b>		<b>1,606</b>	1,564

*The above statement of comprehensive income should be read in conjunction with the accompanying notes*

# eBet Limited

## Consolidated Statement of Financial Position as at 30 June 2010

	Notes	Consolidated Entity	
		2010 \$000	2009 \$000
<b>Current Assets</b>			
Cash and cash equivalents		2,592	40
Trade and other receivables		9,005	5,743
Inventories		6,675	1,576
Derivative financial instruments		98	-
Current tax asset		-	15
Other current assets		178	213
<i>Total Current Assets</i>		<b>18,548</b>	<b>7,587</b>
<b>Non-Current Assets</b>			
Trade and other receivables		773	1,048
Property, plant & equipment		1,074	890
Deferred tax asset		295	255
Intangible assets		20,862	20,423
<i>Total Non-Current Assets</i>		<b>23,004</b>	<b>22,616</b>
<b>Total Assets</b>		<b>41,552</b>	<b>30,203</b>
<b>Current Liabilities</b>			
Trade and other payables		12,340	2,220
Borrowings	5	3,519	3,401
Provisions		1,226	1,135
Current tax liability		276	-
Other current liabilities		1,453	1,423
<i>Total Current Liabilities</i>		<b>18,814</b>	<b>8,179</b>
<b>Non-Current Liabilities</b>			
Borrowings	5	1,891	3,090
Provisions		163	183
<i>Total Non-Current Liabilities</i>		<b>2,054</b>	<b>3,273</b>
<b>Total Liabilities</b>		<b>20,868</b>	<b>11,452</b>
<b>Net Assets</b>		<b>20,684</b>	<b>18,751</b>
<b>Equity</b>			
Contributed equity		50,280	50,234
Reserves		263	184
Accumulated losses		(29,859)	(31,667)
<b>Total Equity</b>		<b>20,684</b>	<b>18,751</b>

The above balance sheet should be read in conjunction with the accompanying notes

# eBet Limited

## Consolidated Statement of Changes in Equity for the year ended 30 June 2010

Consolidated Entity						
Notes	Contributed Equity \$000	Accumulated Losses \$000	Options Reserve \$000	Exchange Variation Reserve \$000	Total \$000	
<b>Balance at 1 July 2008</b>	50,234	(33,215)	299	(131)	17,187	
Transfer options expired	-	22	(22)	-	-	
Exchange difference on translation of foreign operations	-	-	-	38	38	
Profit for the financial year	-	1,526	-	-	1,526	
<b>Balance at 30 June 2009</b>	<b>7</b>	<b>50,234</b>	<b>(31,667)</b>	<b>277</b>	<b>(93)</b>	<b>18,751</b>
Share Issue of 909,091 on 11 Dec 2009		40	-	-	40	
Share Issue of 101,217 on 01 Feb 2010		6	-	-	6	
Options issued		-	281	-	281	
Transfer options expired		-	35	(35)	-	
Exchange difference on translation of foreign operations		-	-	(167)	(167)	
Profit for the financial year		-	1,773	-	1,773	
<b>Balance at 30 June 2010</b>	<b>7</b>	<b>50,280</b>	<b>(29,859)</b>	<b>523</b>	<b>(260)</b>	<b>20,684</b>

*The above statement of changes in equity should be read in conjunction with the accompanying notes*

# eBet Limited

## Consolidated Cash Flow Statement for the year ended 30 June 2010

	Notes	Consolidated Entity	
		2010 \$000	2009 \$000
<b>Cash Flows from Operating Activities</b>			
Receipts from customers		26,779	28,633
Payments to suppliers and employees		(19,865)	(21,223)
Interest received		256	288
Interest and other costs of finance paid		(502)	(719)
Income taxes paid		-	(40)
<b>Net cash provided by operating activities</b>		<b>6,668</b>	<b>6,939</b>
<b>Cash Flows from Investing Activities</b>			
Payments for purchases of property, plant and equipment		(271)	(333)
Payments for software development and other intangibles		(2,342)	(5,193)
<b>Net cash used in investing activities</b>		<b>(2,613)</b>	<b>(5,526)</b>
<b>Cash Flows from Financing Activities</b>			
Repayments of principal - borrowings		(1,334)	(5,540)
Proceeds of secured loan provided to Octavian International Limited		-	3,965
<b>Net cash used in financing activities</b>		<b>(1,334)</b>	<b>(1,575)</b>
Net increase/(decrease) in cash held		2,721	(162)
Cash at beginning of the financial year		(129)	33
<b>Cash at end of the financial year</b>		<b>2,592</b>	<b>(129)</b>

*The above cash flow statement should be read in conjunction with the accompanying notes*

# eBet Limited

## Notes to the Consolidated Preliminary Financial Statements for the year ended 30 June 2010

### Note 1 Summary of Significant Accounting Policies

The principal accounting policies adopted in the preparation of the Consolidated Preliminary Financial Statements are set out below. These policies have been consistently applied to all the periods presented, unless otherwise stated. Comparative information is reclassified where appropriate to enhance comparability.

#### *Basis of Preparation*

The Consolidated Preliminary Financial Statements have been prepared in accordance with ASX listing rule 4.3A, the recognition and measurement requirements of the Australian Accounting Standards, other authoritative pronouncements of the Australian Accounting Standards Board and the *Corporations Act 2001*.

These Consolidated Preliminary Financial Statements do not include all the notes of the type normally included in the annual report. Accordingly, this report is to be read in conjunction with the annual report for the year ended 30 June 2009, the half year report of the half year ended 31 December 2009 and any public announcements made by eBet Limited during the reporting period in accordance with the continuous disclosure requirements of the *Corporations Act 2001*.

The Consolidated Preliminary Financial Statements have been prepared on an accruals basis and are based on historical costs as modified by the revaluation of certain non-current assets, financial assets and financial liabilities for which the fair value basis of accounting has been applied.

The accounting policies adopted are consistent with those of the previous financial year except as set out below:

#### *Business combinations*

AASB 3 (revised) applies to accounting periods beginning on or after 1 July 2009 and continues to apply the acquisition method to business combinations, but with some significant changes.

All payments to purchase a business are now recorded at fair value at the acquisition date, with contingent payments classified as debt and subsequently remeasured through the income statement. Under the Group's previous policy, contingent payments were only recognised when the payments were probable and could be measured reliably and were accounted for as an adjustment to the cost of acquisition. Acquisition-related costs are expensed as incurred. Previously, they were recognised as part of the cost of acquisition and therefore included in goodwill.

Non-controlling interests in an acquiree are now recognised either at fair value or at the non-controlling interest's proportionate share of the acquiree's net assets. This decision is made on an acquisition-by-acquisition basis. Under the previous policy, the non-controlling interest was always recognised at its share of the acquiree's net assets. If the Group recognised acquired deferred tax assets after the initial acquisition accounting, there will no longer be any adjustment to goodwill.

#### *Segment Reporting*

The Group has applied *AASB 8 Operating Segments* from 1 July 2009. AASB 8 replaces *AASB 114 Segment Reporting*. AASB 8 requires the 'management approach' to the identification, measurement and disclosure of reporting segments. The 'management approach' requires that operating segments be identified and reported on the basis of internal reports that are regularly reviewed by the entity's chief operating decision maker, for the purpose of allocating resources and assessing performance. The chief operating decision-maker has been identified as the Chief Executive Officer. The adoption of the 'management approach' to segment reporting has resulted in the identification of reportable segments consistent with the prior year.

# eBet Limited

## Notes to the Consolidated Preliminary Financial Statements for the year ended 30 June 2010

		Consolidated Entity	
		2010	2009
		\$000	\$000
<b>Note 2</b>	<b>Revenue</b>		
Revenue			
	Systems, Equipment & Software Sales	16,646	13,464
	Service Revenue - Gaming Systems	10,494	10,601
	Online Systems & Services	593	648
		<u>27,733</u>	<u>24,713</u>
Other Revenue			
	Foreign Exchange Gain	31	8
	Interest Received	256	288
	Government Grants	-	58
	Other Revenue	80	203
		<u>367</u>	<u>557</u>
		<u>28,100</u>	<u>25,270</u>
<b>Note 3</b>	<b>Items included in Profit</b>		
Cost of sales		11,667	9,430
Borrowing costs - external:			
- Interest and finance charges paid / payable for financial liabilities		502	669
- Unwinding of discount		82	72
Depreciation and amortisation			
- Plant and equipment depreciation		457	1,005
- Intellectual property, software development & other intangible assets amortisation		2,339	2,011
		<u>2,796</u>	<u>3,016</u>
Foreign exchange			
- Foreign exchange loss		15	37
- Loss on foreign currency derivatives		35	-
Operating Leases			
- Minimum Lease payments		510	512

# eBet Limited

## Notes to the Consolidated Preliminary Financial Statements for the year ended 30 June 2010

	Consolidated Entity	
	2010	2009
	\$000	\$000
<b>Note 4</b>		
<b>Earnings per Share</b>		
Basic earnings per share (cents per share)	<u>0.81</u>	0.70
Diluted earnings per share (cents per share)	<u>0.81</u>	0.70
Net profit used in calculating basic and diluted EPS (\$'000)	<u>1,773</u>	1,526
Weighted average number of ordinary shares used in calculating basic earnings per ordinary share ('000 shares)	<u>218,309</u>	217,806
Weighted average number of ordinary shares used in calculating diluted earnings per share ('000 shares)	<u>218,309</u>	217,806

<b>Note 5</b>		
<b>Borrowings</b>		
<i>Secured</i>		
Commercial Bill Facility	<u>1,864</u>	2,724
Finance Leases	<u>366</u>	-
Bank Overdraft	-	169
Other Loan	-	500
<i>Unsecured</i>		
Convertible Notes	<u>3,180</u>	3,098
	<u>5,410</u>	6,491

# eBet Limited

## Notes to the Consolidated Preliminary Financial Statements for the year ended 30 June 2010

Note 6	Statement of Operations by Segment							
	Gaming Systems		Wagering		Media		Consolidated Entity	
	2010	2009	2010	2009	2010	2009	2010	2009
	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000
Revenue	27,390	24,394	710	876	-	-	28,100	25,270
Profit / (loss) before income tax	2,279	1,640	172	356	(423)	(408)	2,028	1,588
Income tax expense							(255)	(62)
Net profit							1,773	1,526
Total segment assets	38,255	27,796	2,307	1,486	989	921	41,551	30,203
Total segment liabilities	20,634	11,399	191	53	43	-	20,868	11,452

Note 7	Contributed Equity	
	2010	2009
	\$000	\$000
<i>Issued Capital</i>		
218,815,202 (June 2009: 217,806,111) fully paid ordinary shares	50,075	50,075
Shares issued during the year :-		
909,091 on 11 Dec 2009	40	-
101,217 on 01 Feb 2010	6	-
Balance at end of financial year 218,815,202 (2009: 217,806,111) fully paid ordinary Shares	50,121	50,075
<i>Other Equity Securities</i>		
Value of conversion rights - convertible notes	159	159
Total contributed equity	50,280	50,234

### Note 8 Contingent Liabilities

The Group has the following contingent liability, not provided for in the financial report:

Bank Guarantee	307	312
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